

Institutional Derivatives Salestrader

Macro Risk Advisors, an independent broker dealer with an emphasis on global market risk analysis and derivatives trade construction, is seeking an exceptionally talented professional to join its institutional salestrading team. The individual will deliver market insight and actionable trade ideas to clients and serve as a single point of contact for stock and option execution.

MRA specializes in translating proprietary market intelligence into actionable trading ideas for institutional investors. Working with the firm's strategists, the salestrader engages clients daily with insights on market risk dynamics, trade ideas, customized portfolio work, hedge back-testing, and optimal trade construction. The coverage provided is client specific and requires the salestrader to be well versed in how macro, long/short, credit, event driven and volatility accounts utilize equity options in the context of portfolio risk taking.

Through a strong understanding of market liquidity and perspective in executing large and complex transactions, the salestrader exhibits expertise that clients trust in achieving best execution. The salestrader is both idea centric and highly transactional, motivated to find liquidity on trade initiation and understand how to provide it on the roll or unwind of a trade.

MRA's unique focus on cross-asset volatility requires the salestrader to have a significant background in option pricing theory and the nuances of risk relationships. The team oriented nature of the firm requires a commitment to creating well thought out content each day that leverages expertise in markets, a passion for reading research and the ability to synthesize insights gathered through dialogue with clients.

In the most recent Tabb Survey of Option Research providers, MRA was ranked 6th globally, the only boutique in the top 10. While MRA covers a substantial number of the largest hedge funds already, the strength of the team and product provide a significant opportunity for the right candidate to grow both existing and new client relationships.

MRA offers a highly competitive payout and benefits.

Skill Set

- Significant institutional client relationships built on trust and value. Long term investor in being a client advocate.
- 100% client centric approach to coverage driven by the individual needs of each account. Meaningful, daily interaction with clients each day, on the phone or in person.
- Strong background in understanding risk with heavy focus on option pricing and derivatives based relationships. Voracious reader on markets.
- Highly transactional and motivated to achieve best execution on every trade.
- Passionate about finance, markets and risk. Committed to constantly learning and improving.
- Highly motivated, entrepreneurial self starter who is a team player that thrives in a small dynamic setting.

To apply, please send a cover letter and resume to info@macroriskadvisors.com.